



TOGETHER WE GROW

Connecting Agricultural Products Globally



Association Members



About Sopl Group

The Seasons Overseas Group was established in July 2013 to service the growing demand for high quality agricultural products, focusing on Commodity Rice, Pulses, Sugar, Grains, Oil Seeds and Animal Feed / Meals. Our head office is based in Singapore and our subsidiary offices are in Myanmar, India, Mozambique & Nigeria. Additionally, we have partnered offices in Nepal & China. We have made significant progress over the last 6 years and have exported volumes exceeding 0.20 Million Mts annually under our leadership. Our portfolio and turnover is constantly growing at a rapid pace and we have an active buyer and seller network worldwide. As we are committed to growing and increasing our presence worldwide, we also plan on expanding our horizons with our new partnered office to be based in Canada, Australia, Sri Lanka, Africa, and other regions.



CSR

Seasons Overseas Group is engaged in various activities for Corporate Social Responsibility to support the underprivileged. We proactively make social contributions to encourage the development of the local community. In addition, we respect the culture and customs of every nation and conduct business to contribute to their development.



Our Vision

"**Together we Grow**" encompasses our vision to become the preferred commodity trading organization-while improving aspects of the business we operate in and promoting fair trade practices and ensuring the growth of all involved parties. In the process of doing so, we want to encourage co-ownership within the ecosystem, thus building shareholder value.

Our Mission

Our Mission is to bridge the demand for high quality agricultural products worldwide starting with the UK, Europe, South East Asia, followed by Africa and other countries.

Our Strategy

After 6 years & an annual average revenue of about USD 80 Million, we would like to sustain our current revenue and maximise our profitability. Our growth plans are driven by the trading capacity in various markets and a strategic integration across the distribution supply chain-from origination to consumption. This enables control over each stage of business (for example commodity movement and transaction timing), creating significant cost efficiencies. We would like to ensure strong risk management practices and primarily focus on trade with selected and known counterparties, in familiar markets with proper contingency plans.

Our Strategy has 3 Pillars and is focused on Growth and Profitability

Increase Volume on Existing Commodities

- Gain benefits from scale
- Consolidate positions in higher margin trades
- Focus on growing networks & channel capabilities
- Prepare for organic organizational



Replicate Model to New Commodities & Markets

- Leverage existing channels to determine growth drivers
- Focus on building expertise in new commodities & markets
- Invest in growing the team



Building Brand Name and Reputation

- Invest in brand management
- Focus on vertical integration/capability adjacency
- Improve profitability



Products

Rice

A vital player in the global food chain, Seasons Overseas has diversified its operations and gotten involved in the global rice trading business. We are trading the finest quality of rice varieties available in Asia, mainly from rice producing countries like Myanmar, Vietnam, India, Pakistan, Cambodia and Thailand.

At SOPL Group, we consider quality control to be very important to our business, and have implemented quality control measures at various stages of the production, packaging and shipment process. Our attention to our rice quality is evident from the fact that our inspectors closely monitor the quality of rice at the time of packing and shipping. No effort is spared to ensure that the rice that is traded by us is of the best quality and is fully protected against all possible hazards during its journey before it reaches the buyer.

With our expertise in rice varieties and markets, we are able to offer the most competitive rates to our clients. We believe in long term business relationships and deliver quality rice shipments to importers, distributors, millers and pre-packers from every part of the world. Our business strength lies in our procurement and distribution channels.



Products

Rice

EXPORTING COUNTRIES/ORIGINS	PREMIUM RICE (FRAGRANT VARIETIES)	NON-FRAGRANT RICE (RAW/PARBOILED-LONG/MEDIUM/SHORT)
INDIA	<ul style="list-style-type: none">- Traditional Basmati- Brown Basmati- Pusa- 1121- Sharbati/Sugandha	<ul style="list-style-type: none">Long Grain Raw and Parboiled Rice 5, 10, 15, 20, 25, 100% brokenMedium and short Grain Rice Swarna, IR 36, PR 106 etc
PAKISTAN	<ul style="list-style-type: none">- Traditional extra-long grain Super Basmati Rice- Long grain PK 385 Basmati- D98 Basmati	<ul style="list-style-type: none">- Long Grain IRRI 6- IRRI 9- 386 Parboiled Rice
THAILAND	Jasmine Rice/Hommali	<ul style="list-style-type: none">- Long Grain Raw and Parboiled Rice 5, 10, 15, 20, 25, 100% broken- Glutinous Rice
VIETNAM	Jasmine Rice	<ul style="list-style-type: none">- Long Grain Raw and Parboiled Rice 5, 10, 15, 20, 25, 100% broken- Glutinous Rice
MYANMAR	-	<ul style="list-style-type: none">Raw Rice 5, 10, 15, 20, 25, 100% broken, parboiled rice, Brown rice (Raw and Parboiled)
CAMBODIA	Phka Malis, Sen Kra Oub (SKO)	<ul style="list-style-type: none">Long grain Rice 5, 10, 15, 100% broken, parboiled rice, Brown rice (Raw and Parboiled)

Products

Beans & Pulses

Beans and pulses are an integral part of the protein diet, especially for the vegetarian population. We can proudly say that our team has vast knowledge and expertise in pulses exports. We source pulses from various countries in South-east Asia, Canada, Australia, CIS & Africa and export them into the Indian sub-continent, the Middle East, and Europe, where market demand outstrips supply. We have a wide range of network with active buyers, sellers and agents worldwide.

- ◆ Black Matpe
- ◆ Toor Whole
- ◆ Green Mung Beans
- ◆ Black Eyed Bean
- ◆ Red Kidney Beans



Products

Peas & Lentils

Peas & Lentils are a part of the Legume Family and have been a part of the human diet for 13,000 years. There are mainly 2 types of Peas- yellow and green. There are also two types of Lentils - Red and Green/ Yellow. Both commodities are sold with and without the skin. All peas and lentils are very high in protein.

- ◆ Desi Chick Peas
- ◆ Kabuli Chick Peas
- ◆ Yellow Peas
- ◆ Green Peas
- ◆ Red Lentils
- ◆ Green Lentils
- ◆ Cow Peas



Products

Oil Seeds

Oil seeds are used for various purposes, like direct consumption, oil extractions, protein for animal feed and various food products. There are various types of oil seeds.



● Sesame Seed

Sesame seeds are mainly grown in Africa and India. Sesame is one of the oldest oil seed crop and has been known domestically for over 3000 years. Sesame is highly tolerant to droughts and similar conditions and has a very high oil content.



● Soybean - GMO / Non GMO

Soybean plant is classified as oilseed i/o pulses by the UN FAO. Fat Free Soybean is a significantly cheap source of protein for animal feed. Soybean is also used in various food products such as Soy Milk, Tofu and Tofu Skin. The main producers of Soy are USA, Brazil, Argentina, China and India.



Products

Oil Seeds



● Rapeseed

Rapeseed/Canola is used to produce oil and animal feed and is mainly produced in the European Union, Canada, USA, Australia, China and India.



● Mustard Seed

Mustard Seeds can be found in both yellow & black colors. It is a regional food of many countries and is used as a spice in various parts of India and Nepal. Major producers of Rapeseed/Canola are Canada, Nepal, Russia, Ukraine, India, Pakistan and USA.



Products

Feed Grain & Protein

There are various types of feed grain & protein available worldwide.

◆ Soybean Meal

It is used as a source of protein for animals, including Pigs, Chicken, Fish, Cattle and Sheep.

◆ Balanced Soybean Meal

This product is exported mainly out of Argentina, and is a mix of Soybean Meal, Corn and some other materials.

◆ Rapeseed Meal

Rapeseeds contain about 40-46% semi-drying oil, which is used as cooking oil or to manufacture margarine.

◆ Shea Nut Meal

Shea Nut Meal is obtained after the fat extraction of Shea Nuts and is produced in West Africa.

◆ Feed Wheat

Wheat is used for making various feed ingredient products.

◆ Other Meals

There are lot of other variety's of meal used as feed ingredients like DDGS, Corn Glutein Meal, Sunflower meal, wheat bran, rice bran, castor meal & others.



Products

Grains

Grains are small, hard and dry seeds harvested for human and animal consumption. There are many different types of Grains that are grown worldwide.

● **Wheat**

Wheat is one of the largest produced cereal grain in the world, with an annual production of about 720 Million tons. Wheat is the leading source of protein in human food, having a higher protein content than many other major cereals. After Rice, wheat is the second-most consumed human food. The top wheat producers are China, India, USA, Russia, France, Canada and Germany.

● **Corn**

Corn/Maize is mainly used as food and starch. Major producers of Maize are USA, China, Brazil, Argentina, Ukraine, India, Mexico, Indonesia, France and South Africa.

● **Sugar**

Sugar is mainly produced from Sugarcane and Sugar Beet. World production of Sugar is at about 170 Million metric tons a year. An average person consumes 25 kg of sugar per year. The major sugar producing countries are Brazil, India, EU, China, Thailand, USA, Mexico, Russia, Pakistan, and Australia.



Products

Construction Material

● Granite

SOPL procures premium quality granite slabs and tiles from mines and manufacturers. We provide quality granite, marble, sand stone, slates and precious stones from all over the world. Our wide range of products give you many options to choose from.



● AAC Blocks

Our business associates have manufacturing capacity in Southeast Asia. This is produced in various shapes & forms as construction material.



Products

Stationery

With the current demand in Myanmar for both education purposes and the working class, we distribute various brands of stationery in Myanmar, manufactured by reputed manufacturers such as Gimy Ball Pen, Doms Stationery Products and other reputed stationery products.



Products

Others

Some other products we have capability to source for are listed below.

- Various ferrous & non-ferrous steel
- Plywood, Laminates, Veneers
- Organic Products
- Chemicals - 2EH & DOP



Team

Mr. Sunil Patwari

Mr Sunil Patwari is the CEO and Managing Director at SOPL Group and is responsible for the growth and success of the business. Mr Patwari has spent the last 25 years successfully managing and growing the commodity trading businesses, and lives in Singapore. Prior to founding Seasons Overseas Pte Ltd, Mr Patwari was the CEO of Export Trading Group for their South East Asia business, managing a turnover of over USD 400M. He also held leadership positions at Adani Wilmar Pte Ltd, Majuko Enterprise (S) Pte Ltd and other large multi-national companies based out of Singapore. He has extensive hands-on trading experience across Asia, Australia, North America and Africa and is an eminent speaker in this space contributing actively to industry seminars and forums. Mr Patwari holds a Master of Business Administration from CSM Institute of Graduate Studies, USA and a Bachelor of Commerce (Hons) degree from St. Xavier's College, Calcutta University, India.

Ms. Thida Zin

Ms Thida Zin is the Director of SOPL Group, CEO & Managing Director of the Myanmar branch and is responsible for business development and sales. With her extensive experience in the agro-commodity trading business in the past 23 years, Ms Zin has held a number of senior management positions, responsible for all aspects of Myanmar operations including finance, logistics, and human resources. She has strong connections in the public and private sectors in Myanmar and is recognised as an expert in the beans and pulses business in Yangon. She has also managed the port operations at Myanmar Integrated Port Ltd for seven years. Ms Zin holds a Master of Arts in Economics from the Institute of Economics, Yangon and an Advanced Certificate in Principles of Management from the London Chamber of Commerce & Industry.

Ms Deepali Bansal

Ms Deepali Bansal is the Director Sales and Group Head for Rice Business at SOPL Group, Singapore. She is responsible for steering, growing, and overseeing the rice trading business operation for SOPL Group. She brings with her 13 years of rich experience in the trading industry. She is growth-focused and an accomplished leader with substantial international experience in sales, marketing, procurement and business development within the food industry and has worked with well-known multinational commodity trading companies such as Export Trading Group ETG (Singapore), Mewah Group (Singapore), and Shri Lal Mahal (United Kingdom). She is an expert in developing/executing business strategies and has a proven track record of negotiating/securing high-profile deals, managing supply chain and trading rice from SEA agricultural countries. She holds a Master in Business Administration (MBA) degree from University of Northampton, United Kingdom (UK).

Award

Asia TOP Outstanding Enterprise - 2015 is been awarded to Mr. Sunil Patwari (Season Overseas Pte. Ltd.), for achieving outstanding business performance, industry prominence and regional recognition.



is proudly awarded to

Mr Sunil Patwari



SEASONS OVERSEAS PTE LTD

FOR ACHIEVING OUTSTANDING BUSINESS PERFORMANCE,
INDUSTRY PROMINENCE AND REGIONAL RECOGNITION.


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